



Integrated Symbiotics Fall Internship: Business Development Intern

About Us:

Integrated Symbiotics, LLC (IS) is an Sustainable Engineering company focused on agricultural technology, with a focus in the field of aquaponics. IS aims to reduce the energy and water consumption required in traditional agriculture by mimicking natural behavior while combining new advances in automation and monitoring.

IS has developed new aquaponics and sustainability products that are ready to hit the market. The co-founders need help as the company grows to promote those products as well as find projects around the Philadelphia and Tri-State area. The founders also need help flushing out and developing our business plan. Interested parties should have completed business or entrepreneurship classes.

Integrated Symbiotics was formed in January of 2015 by Nicholas Renner, a Chemical Engineer, and Ferman Moody, a Sustainable Designer. Nicholas grew up in Philadelphia and is an alumni of Tufts University as well as Germantown Friends School. Ferman has taught STEM classes at the High School level for the better part of two decades, as well as holding a Masters in Sustainable Design from Philadelphia University with a published thesis.

Responsibilities:

- Identify potential clients throughout the Philadelphia and Tri-State areas and reach out to them to determine interest
- Work with team to understand the functionality of various aquaponic and sustainability systems
- Further develop our current business plan to be presentable to potential investors
- Work directly with the Director of Business Development

Requirements:

- Completed Business or Entrepreneurship classes
- Experience creating a business plan (prototype business plans for classes are acceptable)
- Some understanding and interest in Environmental Science, Chemistry, or Biology
- Excellent spreadsheet skills and habits (Excel, Google Docs)

Preferred:

- Experience in sales at any level (including retail or food services)
- Interest in sustainability
- Understanding of engineering practices



Term:

2015 Fall Term

Approximate Weekly Breakdown:

8-10 hours: Independent work on sales and business plan

4 hours: Meeting with Director of Business Development

Compensation:

This is an unpaid internship.

We are currently a start-up where everyone is working on their own accord. The right hire will be able to earn up to 15% commission on any sales leads that come to completion. This means that self driven individuals can gain financial value from this internship alongside of new skills. In addition, we provide the experience of working with a ground level start up and the flexibility and fun that comes with that. Applicants will be written a top notch letter of recommendation for their efforts.